Poverty Mapping: Client Targeting Approach to Inclusive Growth

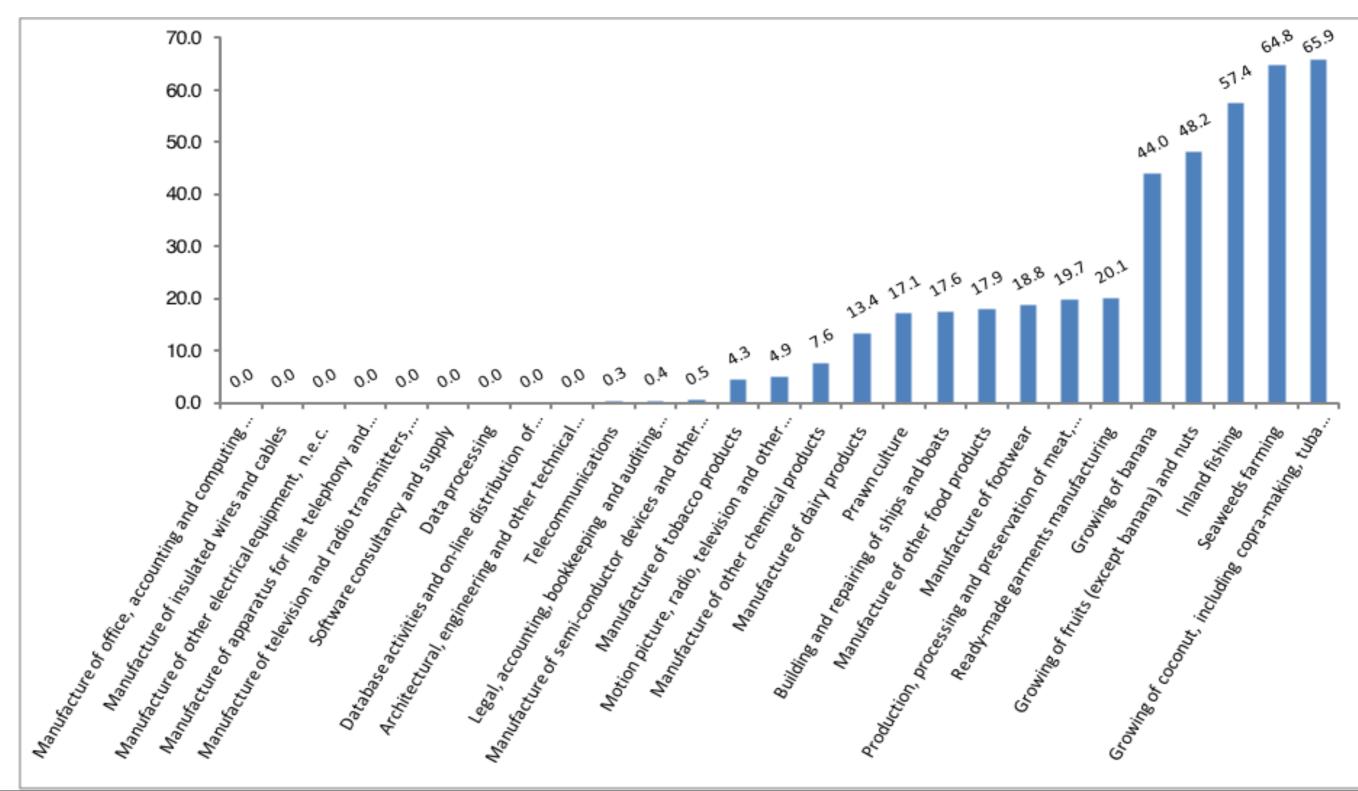
Usec Jude Esguerra, NAPC

Key Messages

- We know who the poor are and the economic subsectors where they are(under)employed;
- We know the constraints and risks that the poor face and how even the non-poor may fall into poverty due to these;
- We know that enterprises need to come closer to where the poor are;
- Inclusive growth is a place

From unskilled employment to value adding

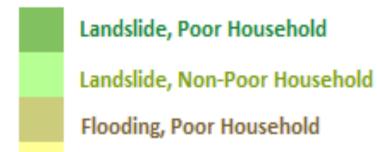
The unskilled are in specific industry sub-sectors



Top 20 Provinces with Highest Number of Poor Households Exposed to High Risk of Flooding and/or Landslide

Legend:

Type of Risks and Households



Ranking of Provinces Based on the Number of Poor Households Exposed to Risk/s

Flooding, Non-Poor Household

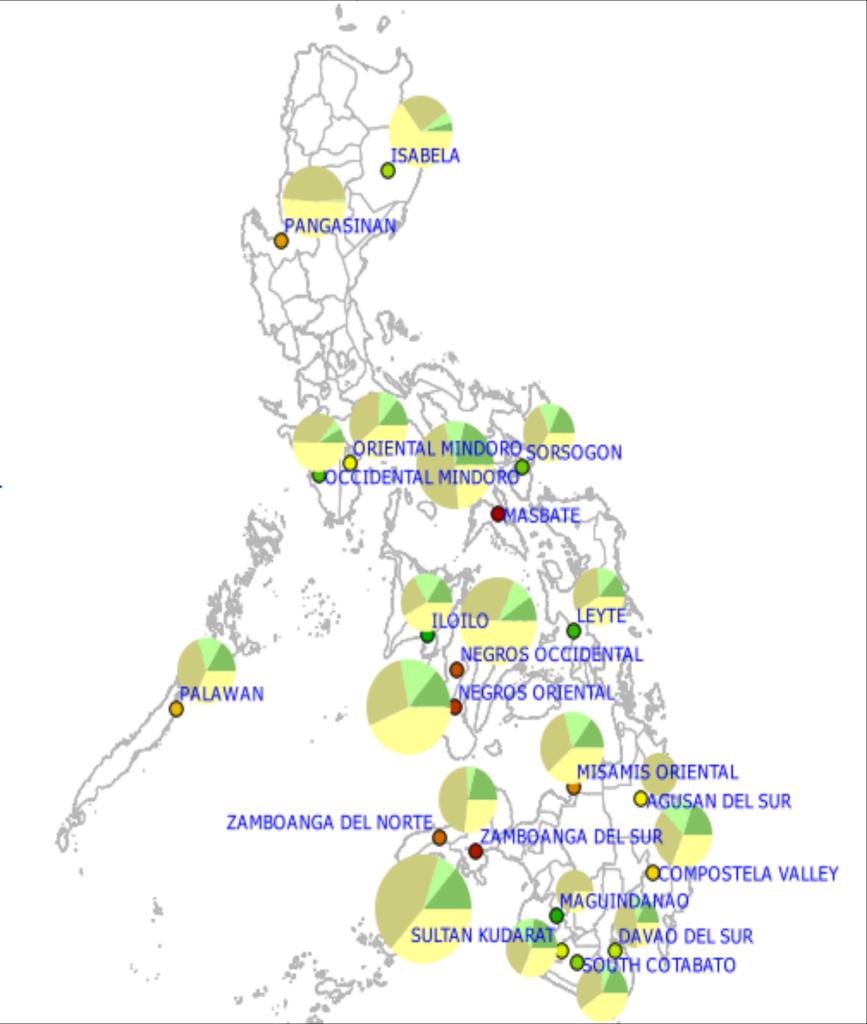
Lowest (ILOILO)

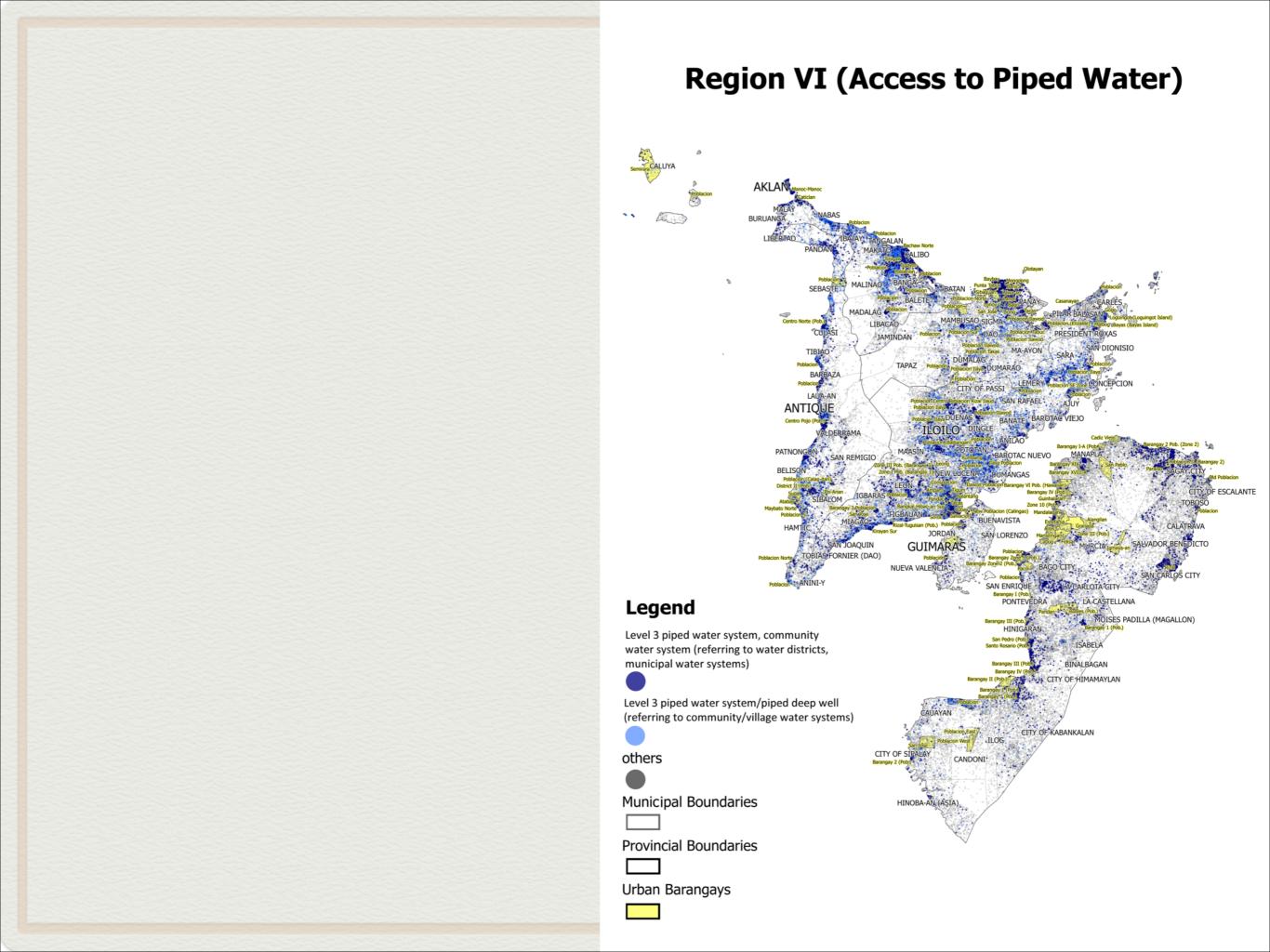
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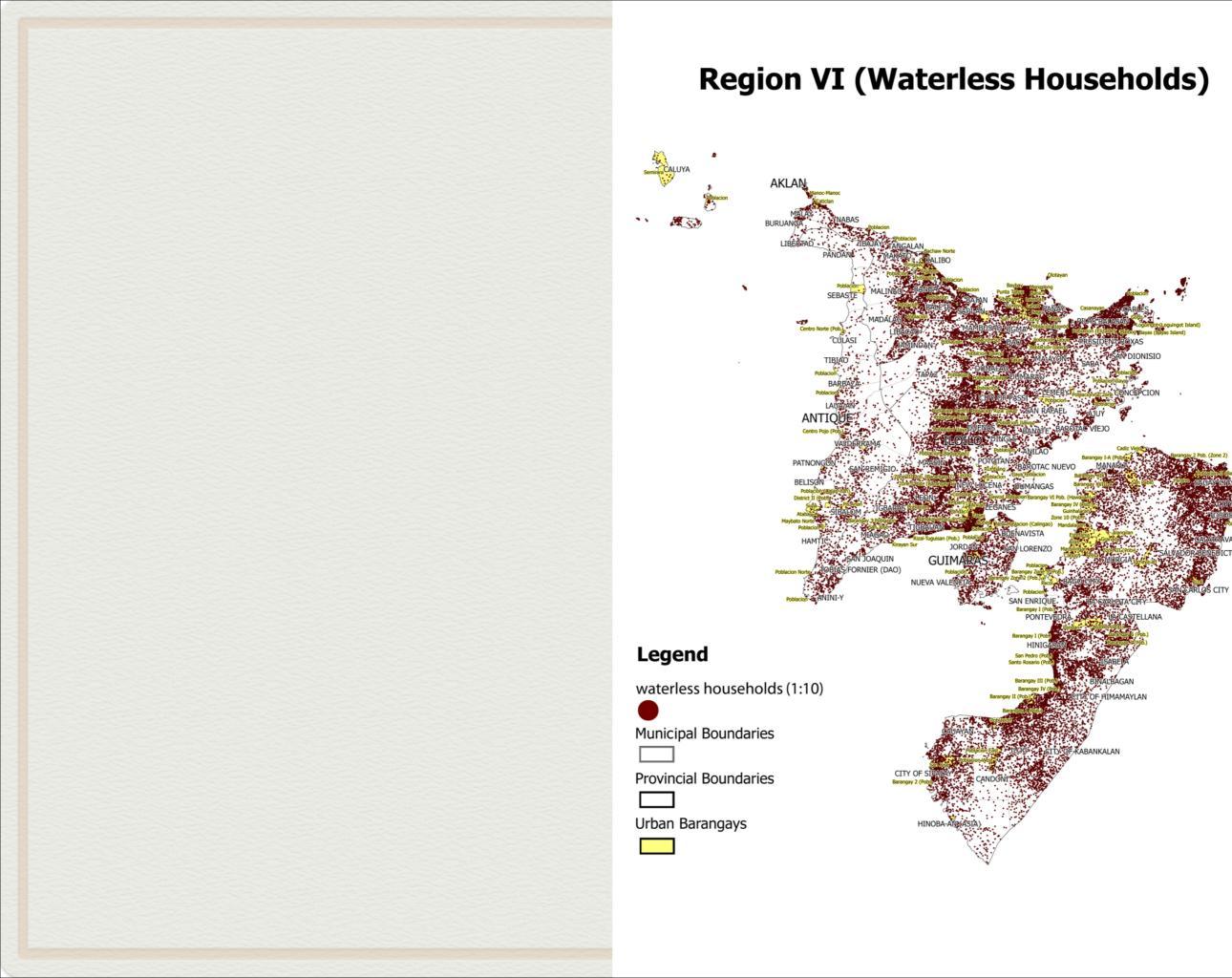
Highest (MASBATE)

Total Households Exposed to Risk/s are Proportional to Circle Size

180,000 Households (Zamboanga del Sur)







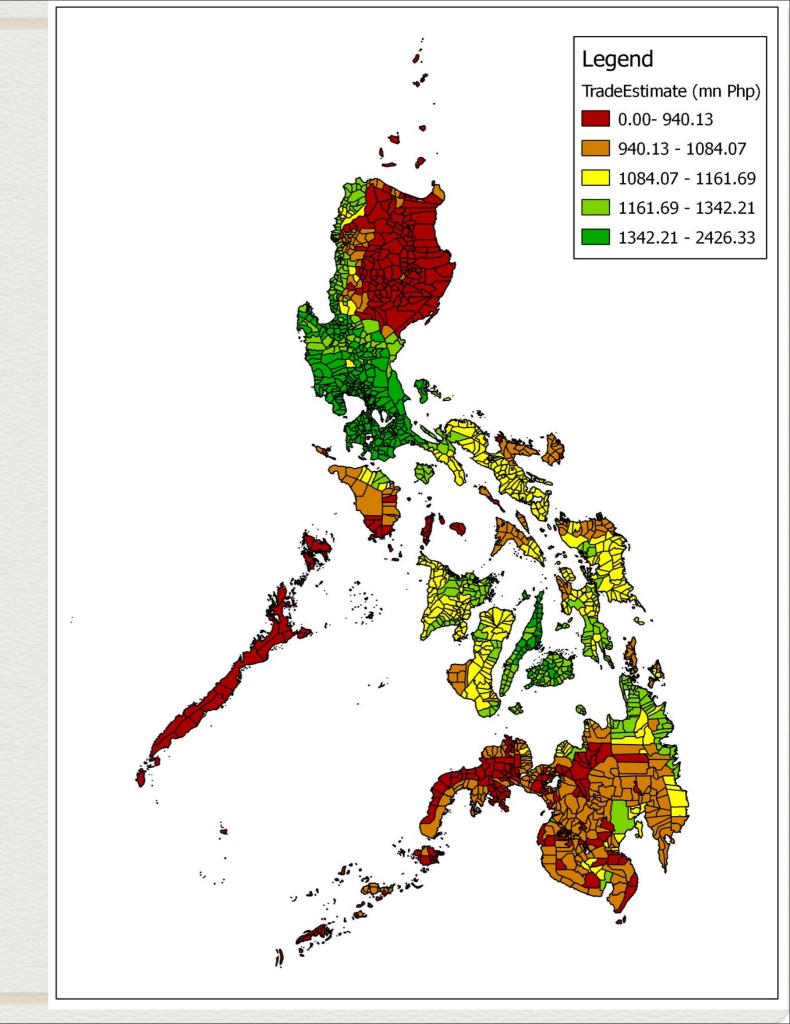
Inclusive Growth is a Place

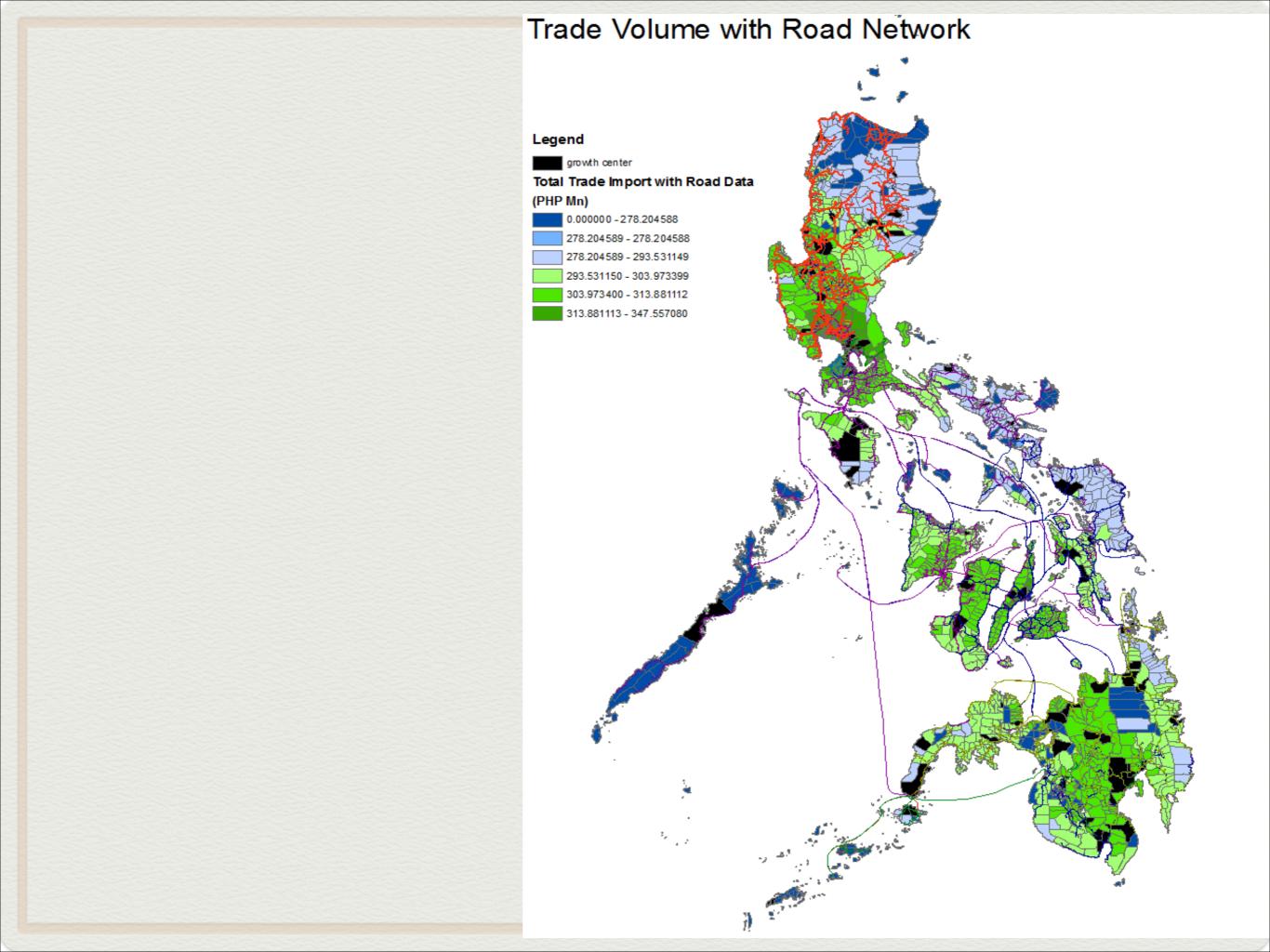


 "What programs do we have for Siayan – the poorest municipality in the country?"

Pres. Aquino

From maps of Poverty to Maps of Opportunity

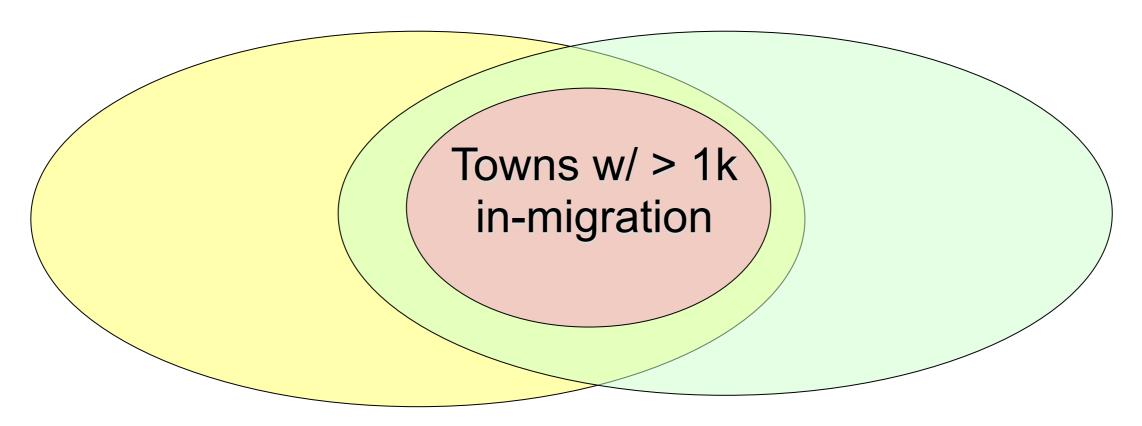




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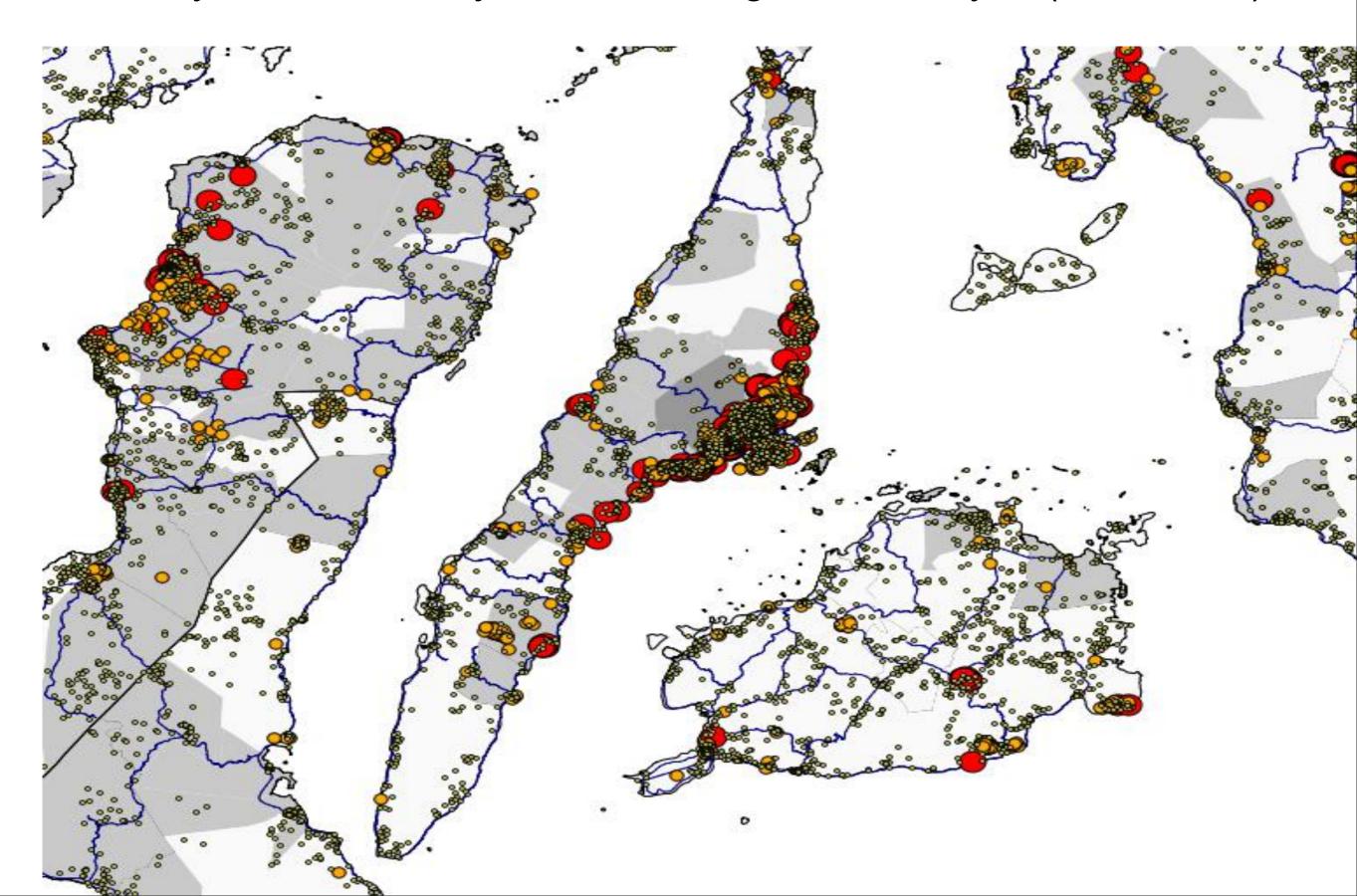
3. High Trade High Poor Towns

650 High Trade Towns 650 High Poor Count Towns

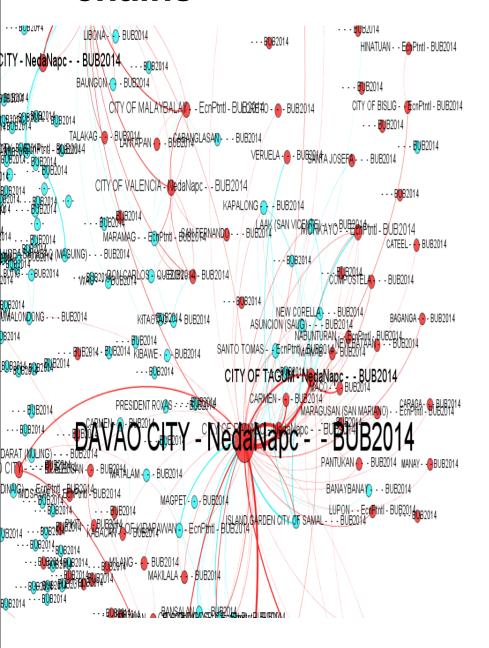


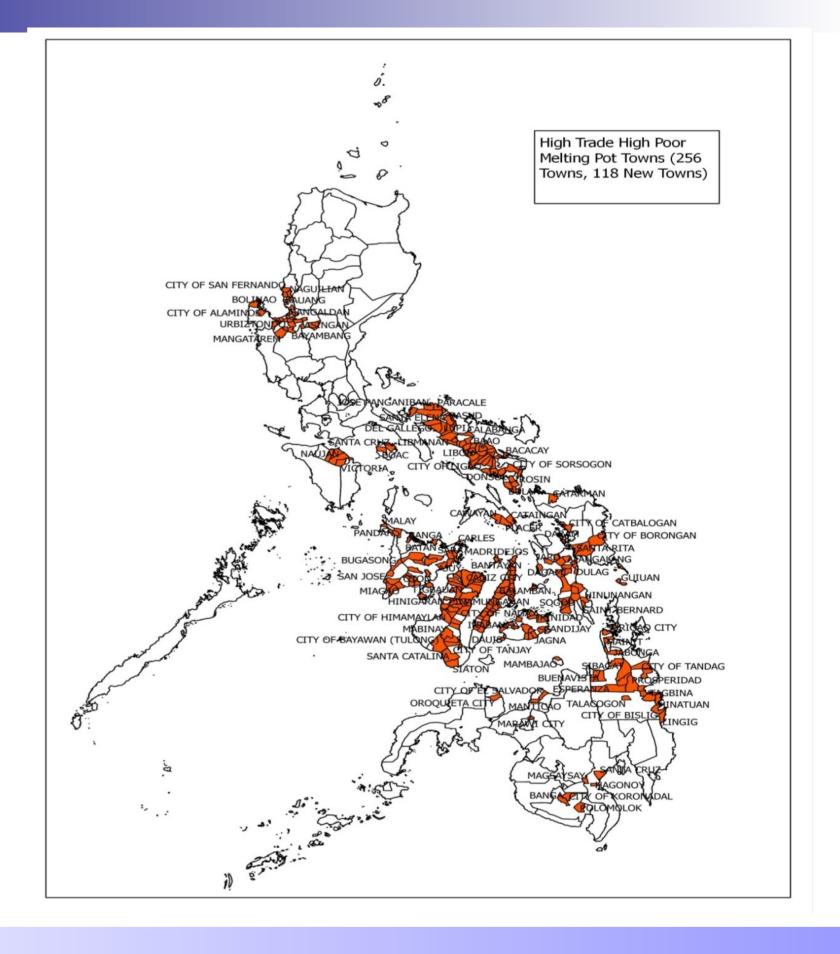
Our interpretation of poor towns with economic potential

Primary and secondary manufacturing hubs: Visayas (NSO 2010)

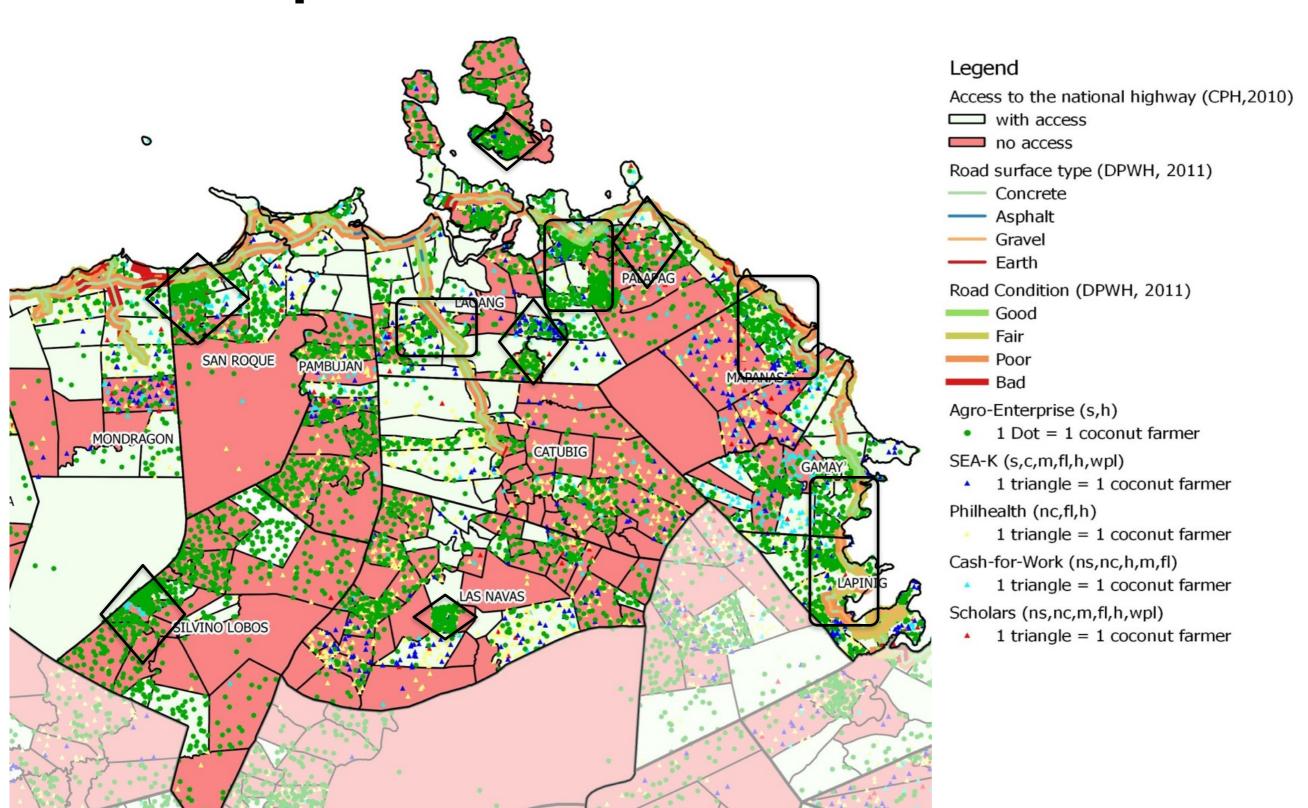


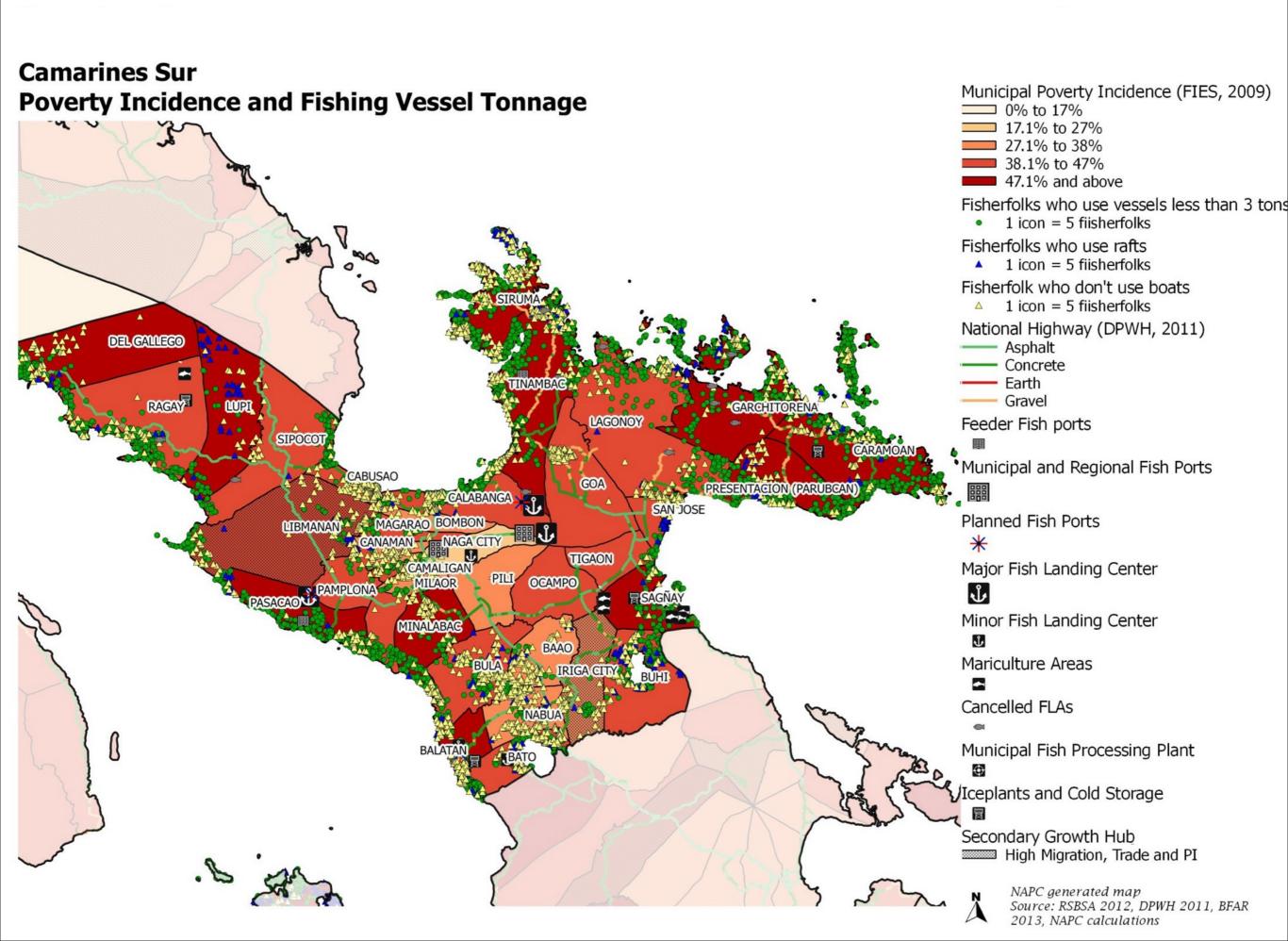
Secondary agglomerations may be supported to bridge the immobile poor to value chains





Coconut Roadmap: Context specific interventions





Connectivity and geography matters. But a rise in the demand for goods that underemployed farmers produce matters just as much.

... But current value chain hardly benefits small farmers

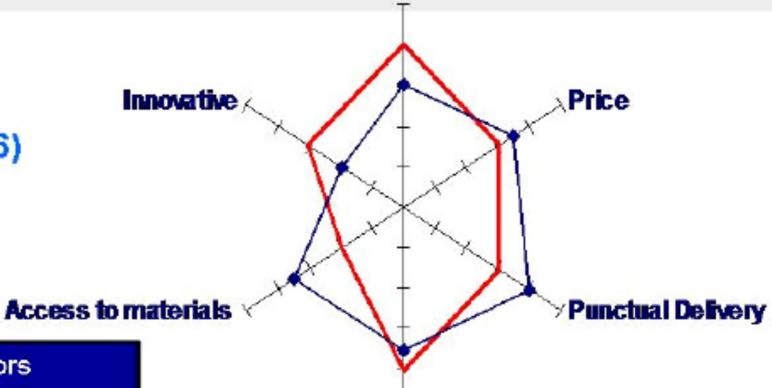
- Farmgate price of mature whole nut is coupled with prevailing copra prices, e.g. if copra sells at P15/kg, a mature whole nut sells at P3.00/nut
- Dessicating plants and global players reap the most from the current value chain; formerly wasted coco water is simply pazteurized and packaged in tetra packs.

Source: Oxfam, 2013

Economic Potential Study: CSF Analysis (Gap Analysis)

Quality

Wooden Furniture: Example Da Nang (2006)



Sub-Sector	Critical Success Factors
Wooden Furniture	1.Reputation 2.Price 3.Punctual Delivery 4.Technology & Equipment 5.Access to materials 6.Innovativeness

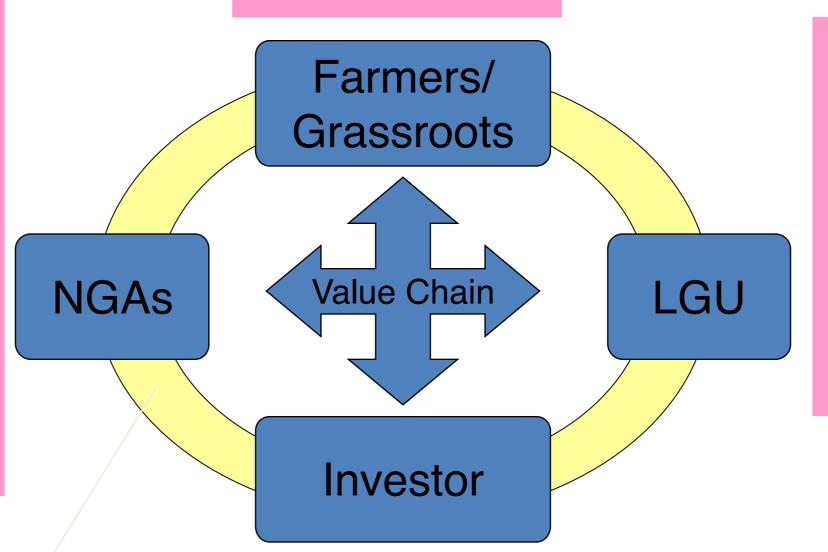
Technology and equipment

— Danang — International buyers

4-in-1 "Caffeine for inclusive Growth"

Property Rights,
Budget for
time-bound support
for inputs,
Infra and common
facilities,
Technology
Support,
Financing
(venture capital,
operating capital

Quality Commitment, Volume, Assembler



Policy Support, LPRAP Budget,

Strengthen Organizations

Incubator of start-ups to be acquired by social enterprises

Policy suport for scaling up

Price, purchase Commitment Technology Support

SALAMAT PO.