



**BIDS AND AWARDS COMMITTEE**  
(CENTRAL OFFICE)

RESOLUTION NO. 03-2019

**RECOMMENDING THE AWARD OF CONTRACT TO ADVANCE SOLUTIONS, INC.  
FOR THE SUPPLY, DELIVERY, CONFIGURATION AND INSTALLATION OF SERVERS  
AND APPLICATION DELIVERY CONTROLLER**

**WHEREAS**, the Bids and Awards Committee (BAC), as mandated by Republic Act No. 9184, otherwise known as the Government Procurement Reform Act, is the body tasked to post invitations to bid, to conduct pre-bid conferences, to determine the eligibility of prospective bidders, to receive and open bids, to conduct the evaluation of bids, to conduct post-qualification and to recommend award of contracts to the Head of the Procuring Entity;

**WHEREAS**, in view of the Supply, Delivery, Configuration and Installation of Servers and Application Delivery Controller, the Director General created a Technical Working Group (TWG) that will review and evaluate the prepared Terms of Reference for the Information and Communications Technology (ICT) projects, assess and evaluate the requirements of the ICT projects including the appropriate technology, equipment, technical specifications and costing of the supplies intended for the development of the projects, and assist in the preparation of the documents for bidding. A copy of TESDA Order No. 125, Series of 2018, issued on 19 March 2018 is hereto attached as Annex "A";

**WHEREAS**, the BAC Chairperson created a Technical Working Group (TWG) for the Supply, Delivery, Configuration and Installation of Servers and Application Delivery Controller that shall assist the BAC in the review of the technical specifications, scope of work, and terms of reference, review of bidding documents, evaluation of bids, post-qualification and resolution of request for reconsideration. A copy of the BAC Order No. 08, Series of 2018, issued on 20 November 2018 is hereto attached as Annex "B";

**WHEREAS**, the Technical Education and Skills Development Authority (TESDA) intends to apply the sum of Ten Million One Hundred Sixty-Three Thousand One Hundred Pesos and 63/100 (Php10,163,100.63) for the Supply, Delivery, Configuration and Installation of Servers and Application Delivery Controller. A copy of the Terms of Reference (TOR) is hereto attached as Annex "C";

**WHEREAS**, the BAC upon receipt of the TOR for the Supply, Delivery, Configuration and Installation of Servers and Application Delivery Controller convened on 20 November 2018 at 9:15 a.m. at the CSA Conference Room located at the 2<sup>nd</sup> Floor, TESDA Administration Building in Taguig City to conduct a pre-procurement conference with the end-user's representative in accordance with Section 20 of the Revised Implementing Rules and Regulations (RIRR) of Republic Act No. 9184. A copy of the Minutes of the Meeting is hereto attached as Annex "D";

**WHEREAS**, the TESDA Board approved the budget for the contract for the Supply, Delivery, Configuration and Installation of Servers and Application Delivery Controller amounting to Ten Million One Hundred Sixty-Three Thousand One Hundred Pesos and 63/100 (Php10,163,100.63) through TESDA Board No. 2018-54 issued on 23 November 2018. A copy of TESDA Board Resolution No. 2018-54 issued on 23 November 2018 is hereto attached as Annex "E";

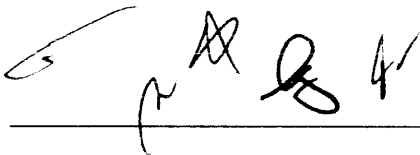
**WHEREAS**, the BAC invited several observers registered with Philippine Government Electronic Procurement System (PhilGEPS) to witness the bidding activities particularly on the Supply, Delivery, Configuration and Installation of Servers and Application Delivery Controller for purposes of transparency and good governance. Pursuant to Section 13 of RIRR of Republic Act No. 9184, the BAC invited several observers to attend the pre-bid conference on 04 December 2018 and the bid opening on 17 December 2018. Copies of the letters to observers are hereto attached as Annexes "F", "G", "H", "I", "J", "K", "L", "M", "N" and "O", respectively;

**WHEREAS**, pursuant to Section 21 of the RIRR of Republic Act No. 9184, TESDA advertised the Invitation to Bid for the Supply, Delivery, Configuration and Installation of Servers and Application Delivery Controller in the PhilGEPS on 26 November 2018. A copy of the posting in the PhilGEPS is hereto attached as Annex "P";

**WHEREAS**, responding to the abovementioned Invitation to Bid, four (4) prospective bidders signified their interest to participate in said bidding process by purchasing bidding documents namely 1) GOCOM Systems and Solutions Corporation, 2) Advance Solutions, Inc., 3) ePLDT, Inc., and 4) American Technologies, Inc. Copies of the official receipt for the purchase of bidding documents are hereto attached as Annexes "Q", "R", "S" and "T", respectively;

**WHEREAS**, the pre-bid conference was held on 04 December 2018 at 9:00 a.m. at the CSA Conference Room located at the 2<sup>nd</sup> Floor, TESDA Administration Building in Taguig City. A copy of the Minutes of the Meeting is hereto attached as Annex "U";

**WHEREAS**, in its letter dated 05 December 2018, American Technologies, Inc. sought help for an equal footing since said bidder had observed that the technical specifications for item no. 2 (Application Delivery Controller) stated under Section VII (Technical Specifications) of the Bidding Documents was specifically leaning towards one (1) brand which is A10. A copy of the letter of American Technologies, Inc. to the BAC is hereto attached as Annex "V";



**WHEREAS**, in their letter dated 06 December 2018, the Chairpersons of the TWG and BAC clarified that the identified technical specifications for item no. 2 (Application Delivery Controller) set the minimum requirements for such item. As such, other suppliers can bid other item that can comply with the agency requirements such as RADWARE, F5 BIG IP, and KEMP. A copy of the letter dated 06 December 2018 of the BAC to the American Technologies, Inc. is hereto attached as Annex "W";

**WHEREAS**, the bid opening was held on 17 December 2018 at 9:00 a.m. at the CSA Conference Room located at the 2<sup>nd</sup> Floor, TESDA Administration Building in Taguig City. A copy of the Minutes of the Meeting is hereto attached as Annex "X";

**WHEREAS**, pursuant to Section 30.1 of the RIRR of Republic Act No. 9184, the BAC shall check the submitted documents of each bidder against a checklist of required documents to ascertain if they are all present, using a non-discretionary "pass/fail" criterion. If a bidder submits the required document, it shall be rated "passed" for that particular requirement. In this regard, bids that fail to include any requirement or are incomplete or patently insufficient shall be considered as "failed." Otherwise, the BAC shall rate the said first bid envelope as "passed";

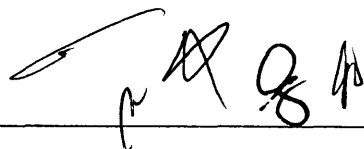
**WHEREAS**, ePLDT, Inc., American Technologies, Inc., Advance Solutions, Inc. and GOCOM Systems and Solutions Corporation passed the eligibility requirements pursuant to Sections 23 and 25 of the RIRR of Republic Act No. 9184. A copy of the Eligibility Requirements Checklist and Abstract of Bids are hereto attached as Annexes "Y" and "Z", respectively;

**WHEREAS**, the BAC shall evaluate the financial component of the bids to determine the Lowest Calculated Bid using the steps pursuant to Section 32.2 of the RIRR of Republic Act No. 9184. A copy of the bid evaluation report is hereto attached as Annex "AA";

**WHEREAS**, pursuant to Section 34.2 of the 2016 RIRR of Republic Act No. 9184, a Notice of Lowest Calculated Bid dated 27 December 2018 was issued to Advance Solutions, Inc. Said bidder has to submit the documents stated in the Instruction to Bidders (ITB) Clause 29.2 of the Bid Data Sheet of the Bidding Documents in certified as true copy/ies from the original by the authorized representative for purposes of post-qualification within five (5) calendar days from receipt by the bidder of the notice from the BAC that the bidder is the Lowest Calculated Bid. A copy of the Notice of Lowest Calculated Bid issued to Advance Solutions, Inc. on 27 December 2018 is hereto attached as Annex "BB";

**WHEREAS**, Advance Solutions, Inc. submitted the documentary requirements stated in the Notice of Lowest Calculated Bid on 03 January 2019;

**WHEREAS**, pursuant to 34.3 of the RIRR of Republic Act No. 9184, the post-qualification shall verify, validate, and ascertain all statements made and documents submitted by the bidder with the Lowest Calculated Bid/Highest Rated Bid, using non-discretionary criteria, as stated in the Bidding Documents. These criteria shall consider, but shall not be limited to, the legal requirements, technical requirements and the financial requirements;

A handwritten signature in black ink, consisting of several stylized, overlapping loops and strokes, located at the bottom left of the page.

**WHEREAS**, upon careful examination, validation and verification of all the technical and financial proposals submitted by Advance Solutions, Inc., the TWG in its report found the bid offered by Advance Solutions, Inc. to be compliant with the legal, technical and financial requirements set forth by the agency pursuant to Section 34 of Rule X (Post-Qualification) of the RIRR of Republic Act No. 9184. A copy of the TWG report is hereto attached as Annex "CC";

**WHEREAS**, pursuant to Section 34.4 of the Revised Implementing Rules and Regulations of Republic Act No. 9184, if the BAC determines that the bidder with the Lowest Calculated Bid passes all the criteria for post-qualification, it shall declare the said bid as the Lowest Calculated Responsive Bid, and recommend to the Head of the Procuring Entity the award of contract to the said bidder at its submitted bid price;

**WHEREAS**, Advance Solutions, Inc. met all the eligibility requirements prescribed by the agency and its bid had been found to be responsive to the bidding requirements. Hence, the BAC finds the bid of Advance Solutions, Inc. to be the Lowest Calculated Responsive Bid;

**NOW, THEREFORE, BE IT RESOLVED AS IT IS HEREBY RESOLVED**, to recommend the award of the contract to Advance Solutions, Inc. as the bidder with a Lowest Calculated Responsive Bid for the Supply, Delivery, Configuration and Installation of Servers and Application Delivery Controller in the total amount of Five Million One Thousand Two Hundred Thirty-Seven Pesos and 02/100 (Php5,001,237.02) subject to procurement law and government accounting and auditing rules and regulations.

Resolved this 4<sup>th</sup> day of February, 2019.

**CONRADO G. BARES**  
BAC Chairperson

**ERIC O. UEDA**  
BAC Vice Chairperson

**JAIME S. CASTILLO**  
BAC Member

**WILMA F. ROQUE**  
BAC Member

**LEONARDO E. PINLAC**  
BAC Member

Approved

Disapproved

**SEC. ISIDRO S. LAPEÑA, Ph.D., CSEE**  
Director General