# SELF-ASSESSMENT GUIDE

## Full Qualification

<table>
<thead>
<tr>
<th>Units of Competency Covered</th>
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<tbody>
<tr>
<td>Facilitate engagement of the agroenterprise stakeholders</td>
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<tr>
<td>Capacitate farmers</td>
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<tr>
<td>Mobilize agroenterprise community</td>
</tr>
<tr>
<td>Monitor and evaluate agroenterprise activities</td>
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## Instruction:
- Read each question and check the appropriate column to indicate your answer.

### Can I?

<table>
<thead>
<tr>
<th>YES</th>
<th>NO</th>
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### FACILITATE ENGAGEMENT OF THE AGROENTERPRISE STAKEHOLDERS

- Recommend project site to agroenterprise stakeholders based on criteria for site selection
- Conduct buy-in sessions to encourage potential members for site working group or partnership formation
- Identify strategies to get commitment of support from stakeholders
- Describe what is a cluster of farmers formed for agroenterprise
- Describe how agroenterprise policies can help solve problems or conflicts within AE organization or among stakeholders
- Describe the process of organizing farmers into formal organization, including the standard requirements for registration

### CAPACITATE FARMERS

- Describe the activities to be done to obtain funding support and implement capacity building interventions
- Determine relevant training for farmers
- Describe how to assist farmers in availing loan to finance their farm production
- Compute production module: cost and return with financing plan
- Explain how to draw out learning/insights from BIGPPS (best, innovative, good and promising practices) and shares it based on experiences

### MOBILIZE AGROENTERPRISE COMMUNITY
- Guide farmers in screening and prioritizing product for group marketing data based on guidelines
- Explain the basis of recommending a product to be prioritized for group marketing
- Explain how to assist farmers in improving their farming practices
- Prepare the cluster supply plan that will guide farmers in consolidation and supply to the supermarket
- Identify agencies/offices who can give orientation about work safety and health
- Recommend safety measures that farmers can apply in their farming activities
- Describe the activities involved in a market chain study
- Identify specific test marketing activities that need your supervision
- Explain the components of an agroenterprise plan
- Explain the importance of conducting a post-test marketing assessment
- Assist in adjusting agroenterprise plan based on result of test marketing
- Oversee product deliveries based on adjusted agroenterprise plan
- Supervise setting up of the farmers’ management structure and records of the agroenterprise activities
- Encourage farmers in organization to save and build capital so that their business will grow
- Recommend scaling up of agroenterprise through product development, product diversification, market development and membership expansion

**MONITOR AND EVALUATE AGROENTERPRISE ACTIVITIES**

- Identify areas/activities to be monitored in partnership building, farmers’ organization and agroenterprise plan implementation
- Explain the importance of monitoring and evaluation of agroenterprise activities

I agree to undertake assessment with the knowledge that information gathered will only be used for professional development purposes and can only be accessed by concerned assessment personnel and my manager/supervisor.

<table>
<thead>
<tr>
<th>Candidate’s Name &amp; Signature</th>
<th>Date</th>
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Agroentrepreneurship NC IV