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## SELF-ASSESSMENT GUIDE

Full Qualification	AGROENTREPRENEURSHIP NC IV		
<b>Units of Competency Covered</b>	<ul style="list-style-type: none"> <li>Facilitate engagement of the agroenterprise stakeholders</li> <li>Capacitate farmers</li> <li>Mobilize agroenterprise community</li> <li>Monitor and evaluate agroenterprise activities</li> </ul>		
<b>Instruction:</b>			
<ul style="list-style-type: none"> <li>Read each question and check the appropriate column to indicate your answer.</li> </ul>			
<b>Can I?</b>	<b>YES</b>	<b>NO</b>	
<b>FACILITATE ENGAGEMENT OF THE AGROENTERPRISE STAKEHOLDERS</b>			
<ul style="list-style-type: none"> <li>Recommend project site to agroenterprise stakeholders based on criteria for site selection</li> </ul>			
<ul style="list-style-type: none"> <li>Conduct buy-in sessions to encourage potential members for site working group or partnership formation</li> </ul>			
<ul style="list-style-type: none"> <li>Identify strategies to get commitment of support from stakeholders</li> </ul>			
<ul style="list-style-type: none"> <li>Describe what is a cluster of farmers formed for agroenterprise</li> </ul>			
<ul style="list-style-type: none"> <li>Describe how agroenterprise policies can help solve problems or conflicts within AE organization or among stakeholders</li> </ul>			
<ul style="list-style-type: none"> <li>Describe the process of organizing farmers into formal organization, including the standard requirements for registration</li> </ul>			
<b>CAPACITATE FARMERS</b>			
<ul style="list-style-type: none"> <li>Describe the activities to be done to obtain funding support and implement capacity building interventions</li> </ul>			
<ul style="list-style-type: none"> <li>Determine relevant training for farmers</li> </ul>			
<ul style="list-style-type: none"> <li>Describe how to assist farmers in availing loan to finance their farm production</li> </ul>			
<ul style="list-style-type: none"> <li>Compute production module: cost and return with financing plan</li> </ul>			
<ul style="list-style-type: none"> <li>Explain how to draw out learning/insights from BIGPPS (best, innovative, good and promising practices) and shares it based on experiences</li> </ul>			
<b>MOBILIZE AGROENTERPRISE COMMUNITY</b>			

• Guide farmers in screening and prioritizing product for group marketing data based on guidelines		
• Explain the basis of recommending a product to be prioritized for group marketing		
• Explain how to assists farmers in improving their farming practices		
• Prepare the cluster supply plan that will guide farmers in consolidation and supply to the supermarket		
• Identify agencies/offices who can give orientation about work safety and health		
• Recommend safety measures that farmers can apply in their farming activities		
• Describe the activities involved in a market chain study		
• Identify specific test marketing activities that needs your supervision		
• Explain the components of an agroenterprise plan		
• Explain the importance of conducting a post-test marketing assessment		
•—Assist in adjusting agroenterprise plan based on result of test marketing		
• Oversee product deliveries based on adjusted agroenterprise plan		
•—Supervise setting up of the farmers' management structure and records of the agroenterprise activities		
• Encourage farmers in organization to save and build capital so that their business will grow		
• Recommend scaling up of agroenterprise through product development, product diversification, market development and membership expansion		
<b>MONITOR AND EVALUATE AGROENTERPRISE ACTIVITIES</b>		
• Identify areas/activities to be monitored in partnership building, farmers' organization and agroenterprise plan implementation		
• Explain the importance of monitoring and evaluation of agroenterprise activities		
I agree to undertake assessment with the knowledge that information gathered will only be used for professional development purposes and can only be accessed by concerned assessment personnel and my manager/supervisor.		
<b>Candidate's Name &amp; Signature</b>		<b>Date</b>